



ANNUAL REPORT 2023



Address

SourcePoint
800 Cheshire Road
Delaware, OH 43015



Contact

Phone: 740-363-6677
Fax: 740-363-7588



Online

MySourcePoint.org
info@MySourcePoint.org



CEO's Message

As we reflect on our journey this past year, our mission—to help our community set a course to live well after 55—has never been more vital.

Last year was marked by significant achievements that underscore our dedication to serving our community. We are thrilled that one of SourcePoint's volunteers was honored with the Meals on Wheels America Power of a Knock award, recognizing our impact in the community. Additionally, our commitment to maintaining the highest standards of service was affirmed through achieving National Committee for Quality Assurance (NCQA) accreditation—a testament to our team's relentless pursuit of excellence. This year also welcomed a new era of financial stewardship with the hiring of a new CFO, positioning us for sustainable growth. SourcePoint also joined together our programs and services under one umbrella with the appointment of a chief programs officer, to better align and consolidate our goals under one leader.

I extend my deepest gratitude to our dedicated staff, volunteers, donors, and community partners. Your unwavering support fuels our mission and enables the important work we do. Together, we are setting a course for a future where every older adult in Delaware County has the opportunity to live a vibrant and fulfilling life. Thank you for your continued commitment to SourcePoint.



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Executive Leadership

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Chief Financial Officer: Tim Patton, CPA

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Director of Communications & Development: Alison Yeager





Delaware County Thrives After 55

SourcePoint's **mission** is to help our community set a course to live well after 55.

Our **vision** is of a community where every person 55 and over is empowered to live life to the fullest.

Our **values** include respect, compassion, interdependence, excellence, stewardship, and advocacy.



2,100

—
individuals were served with in-home care services.

85%

—
of in-home care clients agreed services helped them stay in their homes.

77%

—
of clients reported not having an emergency or unplanned medical care.



3,253

—
individuals visited the enrichment center.

92%

—
of enrichment center guests reported at least 21 healthy days per month.

"I have found SourcePoint to be a very welcoming, comfortable, and supportive place to be, a real gem."

"We appreciate all SourcePoint does for Mom, as well as the relationship you have with her. She feels she has a strong ally to always help her."



298,512

Meals on Wheel were delivered and served.



1,036

clients received unbiased Medicare counseling.



\$449

average Medicare savings per insurance client.

"Jo, my meal driver, is just so over-the-top friendly. She knows my name and I feel like we've got a rapport."

"My mom suffered a stroke and came to live with us. She now eats pureed foods. Meals on Wheels has been a godsend!"



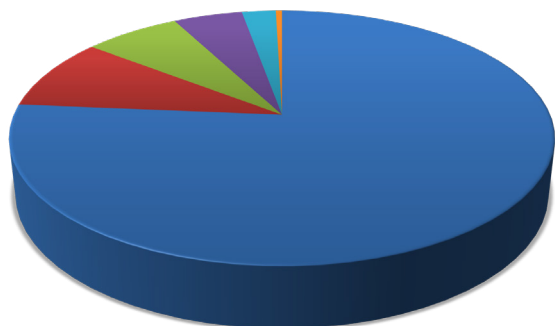
355

family caregivers were provided support and resources.

"For months, I was overwhelmed with the EOBs from Medicare. SourcePoint gave me the knowledge and courage to stand up for myself."

"The programs I've used have been beneficial and uplifting. I'm very glad SourcePoint is here in Delaware County."

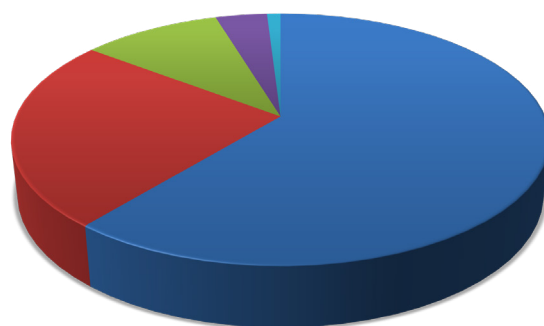
Financials



Revenue

● 76%	Property Tax Levy	\$10,202,710
● 9%	Service Fees	\$1,222,461
● 7%	Grants	\$907,330
● 5%	Donations	\$651,751
● 2%	Investment Income	\$320,381
● 0%	Other	\$58,478

Total Revenue **\$13,363,111**



Expenses

● 61%	In-Home Care & Nutrition	\$8,108,023
● 24%	Community Programs	\$3,249,275
● 10%	General/Administrative	\$1,323,869
● 4%	Communications/Outreach	\$491,047
● 1%	Development	\$128,777

Total Expenses **\$13,300,991**

Funding

Aging services and programs are made possible by funding from the local senior services levy, service fees, grants, and donations. We spend 85% of our budget directly on programs and services, keeping our administrative costs to just 10%.

The financial data presented in this report was prepared by management of the organization and had not yet been reviewed by an external auditor. The 2023 independent financial audit will be available at MySourcePoint.org/reports later in the year.

728

engaged volunteers dedicated

62,433

hours of service, which is valued at

\$1,821,171

of contributed labor.

Community Grants

Each year, SourcePoint reviews grant applications and selects organizations that fill service gaps in the community, providing needed services to older adults. Those awarded grants for 2023 include:

The Alzheimer's Association

\$47,000 to provide supportive services to individuals living with dementia and their caregivers.

Cancer Support Community

\$6,800 for community-based educational programs for those living with cancer and their families.

Catholic Social Services

\$24,000 for the Senior Companion Program, which prevents social isolation among homebound older adults.

Central Ohio Area Agency on Aging

\$10,000 for the Volunteer Guardian Program, which advocates for the rights of older adults who are unable to do so themselves.

Central Ohio Symphony

\$2,200 for transportation for older adults with mobility issues to and from symphony concerts on the Ohio Wesleyan University campus.

Common Ground Free Store

\$14,300 to support a portion of operating expenses for the agency providing food, clothing, and household items to low-income county residents.

Delaware Speech and Hearing Center

\$84,216 to expand and enhance hearing and speech health services to older adults and their caregivers.

Grace Clinic

\$31,000 to expand hours of operation to increase accessibility of low-cost health

care and services to rural areas of the county and \$10,000 to provide dentures to low-income older adults.

HelpLine of Delaware and Morrow Counties

\$49,500 for continued support of the Connections Volunteer Program; \$41,250 to support management and oversight of volunteer matches and client referrals for the Senior Companion Program; and \$5,000 to expand Sages & Seekers, an evidence-based, intergenerational program that brings together older adults and high school students.

Humane Society of Delaware County

\$10,000 for the Pet Care Assistance Program, which provides vaccines, medication, surgeries, and grooming for up to 100 animals residing in 50 older-adult households.

Lutheran Social Services

\$21,000 to support operations and food costs for older adults at the local food bank.

National Alliance on Mental Illness Delaware and Morrow Counties

\$25,000 to support recovery and educational programming for individuals with mental illness and their families.

OhioHealth Grady Memorial Hospital

\$26,000 for the Driver Rehabilitation for Instruction and Vehicle Education (DRIVE) program intended to improve driver safety.

Ohio Wesleyan University Lifelong Learning Institute

\$8,500 to improve access to the Lifelong Learning Institute's adult educational programming.

VOICEcorps Reading Service

\$7,500 to increase access to and awareness of print news and information through an audio format.

Annual Giving Clubs

As a private nonprofit organization, every donation—no matter the size—makes a difference. With each gift, you support vital in-home care services and community programs that benefit the older adults and family caregivers in our community. It is because of your support that Delaware County is the best place to thrive after 55.

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Recognizing annual gifts of \$1,000 or more.

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